

Why Become A HansaWorld Partner

HansaWorld is a multinational, innovative software developer providing a full suite of ERP and CRM products. With over three decades of experience delivering automation, HansaWorld's solutions provide the flexibility and scalability required in today's fast changing business environment.



- ✓ Attractive Sales Commission Structure
- ✓ Co-Marketing and Sales Support
- ✓ Low Upfront Investment
- ✓ Implementation Support
- ✓ Dedicated Technical Support Manager
- ✓ Non-Compete Channel Structure
- ✓ Regular Partner Events
- ✓ Build Own Market Vertical Solutions on HansaWorld Platform
- ✓ Expand Client Base and International Market Reach

Standard ERP by HansaWorld provides business productivity and automation solutions for all types of business. From startups to large enterprises, Standard ERP can be tailored to your clients' specific needs giving them the perfect business platform to reach their productivity goals and reduce costs.

Standard ERP is an award winning, seamless business application offering the lowest cost of ownership and ease of implementation on the market today. Modules offered by Standard ERP include Financial Accounting, Order Processing, Stock Management, Manufacturing, Job Costing, CRM, WMS, BI, Rental, eCommerce and POS.



HansaWorld Partner Programs



- ✓ Cloud, On Premise & Hybrid Hosting
- ✓ Multi-Platform for Windows, macOS, Linux, iOS, Android
- ✓ Industry Specific Verticals
- ✓ ERP, CRM, eCommerce, WMS, POS, BI, Production
- ✓ AI Talkbot powered by IBM
- ✓ Large Eco-System with Best of Breed 3rd Party Integrators
- ✓ Proprietary Code Allowing for Customization

PARTNER PROGRAMS:

White Label Partner/Distributor

Suitable for companies that are experienced software distributors or looking for tailored industry solutions. Benefits include ability to set own pricing and marketing strategy.

Value Added Reseller (VAR)

Ideal for IT or consulting companies ready to sell, implement and maintain business software solutions. Free training and access to large library of marketing materials.

Referral Partner

Suitable for any company in IT, service or consulting who would like to offer ERP solutions but who do not have the resources to focus on selling or implementation.

Integration Partner

HansaWorld is open to partnering with other software and/or hardware developers that have solutions that will complement our ERP software. Talk to us today about our API connectivity.

Service Partner

Suitable for hosting providers and companies with ERP implementation experience.

